FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2021

# TABLE OF CONTENTS

	<u>Page Number</u>
Independent Auditor's Report	1
Financial Statements	
Statement of Financial Position	2
Statement of Activities	3
Statement of Functional Expenses	4
Statement of Cash Flows	6
Notes to the Financial Statements	7



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Colorado Mesa University Foundation 1450 North 12<sup>TH</sup> Street Grand Junction. CO 81501

I have audited the accompanying financial statements of Colorado Mesa University Foundation (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Colorado Mesa University Foundation as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Paul D. Miller, CPA, LLC

Grand Junction, CO August 20, 2021

## STATEMENT OF FINANCIAL POSITION

June 30, 2021

# **ASSETS**

CURRENT ASSETS	
Cash and Cash Equivalents	\$ 4,610,102
Investments	17,610,428
Unconditional Promise to Give	1,022,974
Accounts Receivable	128,895
Inventory-Land	40,000
Property Subject to Life Estate	508,000
Total Current Assets	23,920,399
LONG-TERM:	
Unconditional Promise to Give	3,267,858
Restricted:	
Investments-for future projects and scholarships	31,211,063
Total Assets	\$ 58,399,320
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
	f 105 406
Accounts Payable Total Current Liabilities	\$ 125,486
Total Current Liabilities	125,486
Total Liabilities	125,486
Total Liabilities	125,400
NET ASSETS	
Without Donor Restrictions	1,408,408
With Donor Restrictions	56,865,426
Total Net Assets	58,273,834
Total Liabilities and Net Assets	\$ 58,399,320

# STATEMENT OF ACTIVITIES

For the year ended June 30, 2021

	Without Donor	With Donor	
	Restrictions	Restrictions	Total
REVENUE AND SUPPORT			
Contributions	\$ 404,245	\$ 11,653,639	\$ 12,057,884
Support from CMU	234,106	32,500	266,606
Special Events	-	156,110	156,110
Less: Cost of Direct Benefits to Donors	-	(105,718)	(105,718)
Investment Income (net of fees)	12,002	566,617	578,619
Realized Gain (Loss) on Investment	92,991	5,059,746	5,152,737
Unrealized Gain (Loss) on Investments	85,823	4,669,730	4,755,553
CMU Department and Club Collections	-	1,676,607	1,676,607
Other	123	725	848
Net Assets Released from Restrictions	8,447,957	(8,447,957)	-
Total Revenue and Support	9,277,247	15,261,999	24,539,246
EXPENSES			
Program Expenses			
Scholarships	3,338,017	-	3,338,017
CMU Building Projects and Expense	3,416,203	-	3,416,203
CMU Department and /Club Transfers	1,107,846	-	1,107,846
Other Support of CMU	506,431	-	506,431
Total Program Expenses	8,368,497		8,368,497
Supporting Services			
Management and General	55,267	-	55,267
Fund Raising	179,599	-	179,599
Total Supporting Expenses	234,866		234,866
Total Expenses	8,603,363		8,603,363
INCREASE (DECREASE) IN NET ASSETS	673,884	15,261,999	15,935,883
Net Assets-Beginning	734,524	41,603,427	42,337,951
Net Assets-Ending	\$ 1,408,408	\$ 56,865,426	\$ 58,273,834

# COLORADO MESA UNIVERSITY FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2021

	Program Services								Supporting Services					
			CMU		CMU		Other	Total						
		В	uilding Projects	D	epartment		Support	Program	Ma	anagement		Fund		
	Scholarships		and Expansion	& CI	lub Transfers		of CMU	 Services	8	General	Raising			Total
										_		_		_
CMU Building Projects	\$ -	\$	3,416,203	\$	-	\$	-	\$ 3,416,203	\$	-	\$	-	\$	3,416,203
CMU Student Scholarships	3,318,698		-		-		-	3,318,698		-		-		3,318,698
Other Scholarships	5,850		-		-		-	5,850		-		-		5,850
CMU- Transfers & Expenses for														
Departments & Clubs	-				1,107,846			1,107,846		-		-		1,107,846
Compute Maintenance & Supplies	13,469		-		-		-	13,469		11,866		78,152		103,487
Donor Cultivation, Promotion,														
Hospitality, & Marketing	-		-		-		-	-		258		84,150		84,408
Insurance	-		-		-		-	-		8,941		-		8,941
In-Kind Transfers to CMU	-		-		-		68,257	68,257		-		-		68,257
Other	-		-		-		129,972	129,972		21,989		9,914		161,875
Professional Fees	-		-		-		10,995	10,995		9,747		-		20,742
Supplies	-		-		-		_	-		2,466		6,610		9,076
Travel	-		-		-		_	-		-		773		773
Workforce Development &														
Applied Research	-		-		-		10,000	10,000		-		-		10,000
Bad Debt Expense	-		-		-		287,207	287,207		-		-		287,207
Total Expenses	\$ 3,338,017	\$	3,416,203	\$	1,107,846	\$	506,431	\$ 8,368,497	\$	55,267	\$	179,599	\$	8,603,363

# COLORADO MESA UNIVERSITY FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2020

		Program Services							Supporting Services				
		CMU		CMU	(	Other		Total					
		Building Proje	cts	Department	S	upport		Program	Mar	nagement		Fund	
	Scholarships	and Expansi	on	& Club Transfers	of	f CMU		Services	&	General	Raising		Total
	'												
CMU Building Projects	\$ -	\$ 775	623	\$ -	\$	-	\$	775,623	\$	-	\$	-	\$ 775,623
CMU Student Scholarships	2,841,913		-	-		-		2,841,913		-		-	2,841,913
Other Scholarships	58,975		-	-		-		58,975		-		-	58,975
CMU- Transfers & Expenses for													
Departments & Clubs	-			1,848,204				1,848,204		-		-	1,848,204
Compute Maintenance & Supplies	12,424		-	-		-		12,424		31,366		56,749	100,539
Donor Cultivation, Promotion,													
Hospitality, & Marketing	-		-	-		-		-		8,731		77,723	86,454
Insurance	-		-	-		-		-		9,822		-	9,822
In-Kind Transfers to CMU	-		-	-		375,251		375,251		-		-	375,251
Other	-		-	-		40,981		40,981		2,951		5,081	49,013
Professional Fees	-		-	-		-		-		9,972		-	9,972
Supplies	-		-	-		-		-		7,523		3,813	11,336
Travel	-		-	-		-		-		919		2,848	3,767
Workforce Development &													
Applied Research	-		-	-		132,746		132,746		-		-	132,746
Bad Debt Expense	-		-	-		449,724		449,724		-		-	449,724
Total Expenses	\$ 2,913,312	\$ 775	623	\$ 1,848,204	\$	998,702	\$	6,535,841	\$	71,284	\$	146,214	\$ 6,753,339

# STATEMENT OF CASH FLOWS

For the year ended June 30, 2021

CASH FLOWS FROM OPERATING ACTIVITIES	
Increase (Decrease) in Net Assets	\$ 15,935,883
Adjustment to Reconcile Increase (Decrease) in Net Assets	
to Net Cash Provided by:	
Operating Activities:	
Non-cash Donations included in Contributions	(68,257)
Unrealized (Gains) Losses on Investments	(4,755,553)
Loss on disposal of Property and Equipment	-
(Increase) Decrease in Operating Activities	
Unconditional Promises to Give	(2,689,840)
Accounts Receivable	(115,295)
Prepaid Program Expenses	-
Increase (Decrease) in Operating Liabilities:	
Accounts Payable	35,775
Accrued Liabilities	-
Contributions Restricted for Long-Term Purpose:	-
Scholarships	(1,273,511)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	7,069,202
CASH FLOWS FROM INVESTING ACTIVITIES:	
Equipment Contributed to CMU	68,257
Net sale of Property held for Investment	-
Proceeds from Sale of Long-Term Investments	5,152,739
Purchase of Long-term Investments	(14,748,334)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(9,527,338)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Collections of contributions Restricted for Long-Term Purposes:	4 070 544
Scholarships	1,273,511
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	1,273,511
Net Increase (Decrease) in Cash and Cash Equivalents	(1,184,625)
riot moreuse (Besteuse) in Guerraina Guerr Equivalente	(1,101,020)
Beginning Cash	5,794,727
Ending Cash	\$ 4,610,102
SUPPLEMENTAL DISCLOSURES	
Noncash Investing and Financing Activities:	Φ 00.057
Contribution of Equipment	\$ 68,257

#### **NOTE 1 - DESCRIPTION OF THE ORGANIZATION**

## Purpose and Organization

The Foundation (CMUF) was incorporated under the laws of the State of Colorado in August 1961. The Foundation's sole purpose is to provide financial assistance to Colorado Mesa University (CMU) students, and to otherwise assist CMU in providing education to deserving individuals. Most of the Foundation's support comes from contributions by Western Colorado donors and investment income.

## **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

## **Basis of Presentation**

The Organization reports information regarding its financial position and activities according to two classes of net assets; With Donor Restrictions and Without Donor Restrictions

Net Assets Without Donor Restrictions-These are net assets that are not subject to donor-imposed restrictions. In general, the unrestricted net assets of the Organization may be used at the discretion of the Organization's management and Board of Directors to support the Organization's purpose and operations.

Net Assets With Donor Restrictions-These net assets are subject to donor-imposed stipulations that may or will be met, either by the Organization's actions and/or by the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

## Cash and Cash Equivalents

The Organization considers all cash on hand and in banks, certificates of deposits, and other highly liquid investments with maturities of three months or less to be cash equivalents.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-continued

#### Promises to Give

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Pledges receivable due within the next year are reflected as current receivables, while pledges due after one year are reflected as long-term receivables.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Pledges of future cash contributions, which have been received subject to annual review by the contributors, unsigned pledges, verbal pledges, and pledges of future donated services, have not been recorded in the financial statements.

Promises to give are recorded at net realizable value if expected to be collected in one year and discounted to net present value if expected to be collected in more than one year. The discounted rate is commensurate with the payment terms. An allowance for uncollectible pledges is based on management's judgement and analysis of the creditworthiness of the donor, and past collection history.

## Investments

Investments are stated at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The following fair value hierarchy prioritizes observable inputs used to measure fair value into three broad levels, which are as follows:

Level 1: Quoted prices available in active markets at the measurement date.

Level 2: Observable prices that are based on inputs not quoted in activities markets, but corroborated by market data, use of models, or other valuation methods.

Level 3: Unobservable inputs are used when little or no market data is available. Estimates and assumptions are made related to the value of the asset including assumptions regarding risk.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-continued

#### Investments-continued

The Foundation maintains pooled investment accounts for most of its endowments. Investment income realized and unrealized gains and losses, and managements fees are allocated quarterly to the individual endowment expendable accounts based on the relationship of the fair value of each endowment to the total fair value of all endowments.

Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities. Losses on investments of donor-restricted endowment funds reduce temporarily restricted net assets or permanently restricted net assets, to the extent that donor-imposed restrictions on net appreciation of the fund have not been met before the loss occurs. Any remaining loss reduces unrestricted net assets. If losses reduce the asset of a donor-restricted endowment fund below the level required by the donor stipulations or law, gains that restore the fair value of the assets of the endowment fund to the required level are classified as increases in unrestricted net asset.

# Property Subject to Life Estate

A donor has donated property that will be transferred to the Foundation at the end of their lifetime. The property was recorded at its fair value at the time of the donation. An obligation for the life interest was not material to the financial statements and was not recorded; therefore, the entire fair value of the donation was recorded at the time of donation.

## <u>Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## **Income Taxes**

The Organization is exempt from Federal and State income taxes under the provisions of the Internal Revenue Code Section 501(c)(3). The Organization believes that it has appropriate support for any tax position taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-continued

# Functional Reporting of Expenses

The cost of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among programs and supporting services benefited.

# Subsequent Events

Management has evaluated subsequent events through the auditor's report date, which is the date the financial statements were available for issuance, noting no events requiring disclosure.

#### **NOTE 3 - INVESTMENTS**

Investments are stated a fair value from quoted market prices and consist of the following:

			Unrealized
	Cost	Fair Value	Gains (Losses)
Cash & Money Markets	\$ 676,585	\$ 676,585	\$ -
Common Stock	2,958,754	5,187,417	2,228,663
Equity Funds	25,038,732	30,569,626	5,530,894
Private Equity	236,898	423,360	186,462
Bonds	56,609	50,382	(6,227)
Bond Fund	10,190,955	10,675,805	484,850
Indexed	1,121,887	1,238,317	116,430
	\$40,280,420	\$ 48,821,492	\$ 8,541,072

	Without Dono		out Donor With Donor						
	Restrictions		Restrictions			Re	strictions		Total
Interest & Dividends	\$	655,869	-	\$	12,054	\$	667,923		
Investment Fee		(89,252)			(1,640)		(90,892)		
Realized Gain (Loss)		5,059,746			92,991	;	5,152,737		
Unrealized Gain (Loss)		4,669,730	_		85,823		4,755,553		
Total	\$ 1	0,296,093		\$	189,228	\$1	0,485,321		

#### **NOTE 4 - FAIR VALUE MEASUREMENT**

The following methods and assumptions were used by the Foundation in estimating the fair value of its other financial instruments:

## Cash, Accounts Payable, and Debt

The carrying amount reported in the statement of financial position for cash, accounts payable, and debt approximates fair value because of the immediate or short-term maturities of these financial instruments.

# NOTE 4 - FAIR VALUE MEASUREMENT-continued

## Investments

		<b>Quoted Prices</b>		
		in Active	Significant	
		Markets	Other	Significant
		for Identical	Observable	Unobservable
		Assets	Inuts	Inputs
Description	Fair Value	(Level 1)	(Level 2)	(Level 3)
Long-Term Investments				
Cash & Money Markets	\$ 676,585	\$ 676,585	\$ -	\$ -
Common Stock	5,187,417	5,187,417	-	-
Equity Funds	30,569,626	30,569,626	-	-
Private Equity	423,360	-	423,360	-
Bonds	50,382	50,382	-	-
Bond Funds	10,675,805	10,675,805	-	-
Indexed	1,238,317	1,238,317		
Total Long-Term Investments	\$ 48,821,492	\$ 48,398,132	\$ 423,360	\$ -

The Foundation's policy for determining the timing of significant transfers between levels is at the end of the fiscal year.

The following is a description of valuation methodologies used for assets measured at fair value:

Fixed-	Value based on yields currently available on comparable bonds, with
	comparable durations, with similar credit ratings.
Equity –	Valued at the closing price as reported on the active market on
	which the stocks are traded. One stock was not traded on an active
	market; an outside firm was used to value the stock.
Commodities -	Valued by comparable terms and duration.
Indexed -	Values by comparable terms duration.

## **NOTE 5 - ENDOWMENT**

The Foundation's endowment consists of 275 individual funds established for providing a future income stream for scholarships for Colorado Mesa (CMU) University students, research, and other uses for certain CMU departments. Its endowment includes only donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

#### **NOTE 5 - ENDOWMENT-continued**

The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as with donor restrictions (permanently restricted) net assets is classified as without donor restriction and is available for expenditure by the Foundation, in a manner consistent with the standards of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund.
- (2) The purposes of the foundation and the donor-restricted endowment fund.
- (3) General economic conditions.
- (4) The possible effect of inflation and deflation.
- (5) The expected total return from income and the appreciation of investments.
- (6) Other resources of the Foundation.
- (7) The investment policies of the Foundation.

## Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies by the Board of Directors, for the endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds, while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets ae invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution while growing the funds, if possible.

#### **NOTE 5 - ENDOWMENT-continued**

## Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the foundation relies on a total return strategy in which investment returns are achieved through capital appreciation (realized and unrealized) and current yield (interest and dividends). The Investment Committee of the Foundation is responsible for selecting managers an asset mix for the endowments of the Foundation, keeping within ranges outlined in the Board approved investment policy.

## Spending Policy

The spending policy is to distribute 3% to 5% of the fair market value of the endowment accounts each year, with the caveat that the Foundation's Board shall have the discretion to adjust the distribution rate for a given year, depending on short/long term needs of CMU and the anticipated near-term trends in inflation and investment returns, consistent with the Foundation's investment policy.

## Endowment Net Asset Composition by Type of Fund at Year End as follows:

	_			
	Wit	thout Donor	With Donor	Endowment
	R	estrictions	Restrictions	Net Assets
Donor Restricted Endowment Funds	\$	-	\$ 48,267,896	\$ 48,267,896
Board Designated Endowment Funds		1,101,145		1,101,145
Total	\$	1,101,145	\$ 48,267,896	\$ 49,369,041
	Without Donor		With Donor	Endowment
	R	estrictions	Restrictions	Net Assets
Endowment Net Assets-Beginning	\$	443,005	\$ 36,770,182	\$ 37,213,187
Contributions & Transfers		476,412	2,422,726	2,899,138
Investment Income-Net of Fees Net		10,414	566,617	577,031
Appreciation(Depreciation)		178,814	9,729,476	9,908,290
Net Assets Released From Restriction:				
Amts. Appropriated for Expenditure		(7,500)	(1,221,105)	(1,228,605)
Endowment Net Assets-Ending	\$	1,101,145	\$ 48,267,896	\$ 49,369,041

#### **NOTE 6 – CONCENTRATIONS**

Amounts in excess of \$250,000 in one bank account are not insured by the FDIC or related entity. The Foundation has one bank account which exceeds the FDIC insured amount but is fully collateralized by the bank with Federal Ginnie Mae securities. Additionally, the Foundation has significant investments in stocks and bonds, which are subject to the risk of market value fluctuation. Eighteen donors gave 81% of all contribution, and 95% of the unconditional promises to give are from 5 donors.

#### **NOTE 7 - PROMISES TO GIVE**

Unconditional promises to give at year end consist of the following:

With Donor Restrictions	
CMU Building Projects and Expansion	\$ 4,059,092
CMU Departments and Clubs	-
Scholarships-Endowment	582,600
Subtotal	4,641,692
Less Discounts to Net Present Value-Discount rate 2.35%	(162,691)
Less Allowance for Uncollectible Promises Receivable	 (188,170)
Total	\$ 4,290,831
Receivable in Less Than One Year	\$ 1,022,973
Receivable in One to Five Years	2,842,501
Receivable After 5 Years	425,357
Total	\$ 4,290,831

#### NOTE 8 -NET ASSETS WITH DONOR RESTRICTIONS

	6/30/2021	
With Donor Restrictions-Permanent Endowment		
Student Scholarship Endowments	\$	23,214,429
Research Endowments		3,555,007
Department Legacy Endowments		4,441,627
Total	\$	31,211,063
With Donor Restrictions-Temporary Accumulated expendable portion of investment		
income from student scholarship endowments	\$	17,354,562
CMU Building Projects & Expansion		3,747,730
CMU Departments & Clubs		3,452,214
Various other Student scholarships or grants		1,397,586
Total	\$	25,952,092

#### **NOTE 9 – CMU CAMPUS EXPANSION**

CMU has plans to further expand the size of the university campus. The Foundation is assisting in the expansion by purchasing real estate or collecting monies to purchase real estate needed for the expansion. Colorado Mesa University Real Estate Foundation (CMUREF) a nonprofit that manages real estate for CMU also assists in the expansion. If the real estate closing is in the Foundation's name, The Foundation will quit claim the real estate to CMU or CMUREF for the purchase of real estate or to reimburse them for purchases that have already occurred. The Foundation transferred \$3,416,203 to CMU and CMUREF during the fiscal year for building projects and expansion.

#### **NOTE 10 - RELATED PARTY**

CMU provides staff and office space for the Foundation. The value of these is not reflected on the statement of activities.

## **NOTE 11 – LIQUIDITY AND AVAILABILITY**

The Foundation receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund programs. In addition, the Foundation receives support with donor restrictions; such support has historically represented approximately 87% of annual program funding needs, with the remainder funded by investment income with donor restrictions and appropriated earnings from gifts without donor restrictions.

The Foundation considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated (quasi) endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include administrative and general expenses, fundraising expenses, scholarship, and other programmatic expenses expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Foundation's fiscal year.

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- · Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that long term programmatic commitments and obligations under endowments with donor restrictions and quasi-endowments that support mission fulfillment will continue to be met, ensuring the sustainability of the Foundation.

The Foundation strives to maintain financial assets available to meet general expenditures at a level that represents 100% of annual expenses for management and general and fundraising expenses. Additionally, an amount that represents 50% of the anticipated programmatic expenses for the next year is made available.

# COLORADO MESA UNIVERSITY REAL ESTATE ORGANIZATION NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2021

# **NOTE 11 – LIQUIDITY AND AVAILABILITY-continued**

The table below presents financial assets available for general expenditures within one year on June 30, 2021:

Financial assets at year end:	
Cash and Cash Equivalents	\$ 4,610,100
Investments	48,821,492
Unconditional Promises to Give	4,290,832
Accounts Receivables	128,895
Land	40,000
Propety subject to Life Estate	508,000
Total Financial Assets	 58,399,319
Less amounts NOT available for use within one year:  Unconditional Promise to give Non Current Permanently restricted portion of Endowment Property subject to Life Estate  Land  Private Equity Investment  Total Financial Assets NOT availabe for use	\$ 3,267,860 31,211,063 508,000 40,000 423,360
within one year	35,450,283
Total Financial Assets Expenditures within one year.	\$ 22,949,036