FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Colorado Mesa University Real Estate Foundation 1100 North Avenue Grand Junction, CO 81501

I have audited the accompanying financial statements of Colorado Mesa University Real Estate Foundation (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Colorado Mesa University Real Estate Foundation as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Paul D. Miller, CPA, LLC

Grand Junction, CO August 23, 2019

STATEMENT OF FINANCIAL POSITION

June 30, 2019

ASSETS

CURRENT ASSETS	
Cash and Cash Equivalents	\$ 5,794,727
Investments	33,306,431
Unconditional Promise to Give	1,574,517
Accounts Receivable	5,458
Prepaid Program Expenses	130,233
Property Subject to Life Estate	508,000
Total Current Assets	41,319,366
Total Assets	\$ 41,319,366
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts Payable	\$ 553,196
Total Current Liabilities	553,196
Total Liabilities	553,196
NET ASSETS	
Without Donor Restrictions	615,860
With Donor Restrictions	40,150,310
Total Net Assets	40,766,170
Total Liabilities and Net Assets	\$ 41,319,366
	Ψ 11,010,000

The Notes to these financials are an integral part of this statement.

STATEMENT OF ACTIVITIES

For the year ended June 30, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE AND SUPPORT	110001100110	1100110110110	
Contributions	\$ 80,745	\$ 6,023,680	\$ 6,104,425
Support from CMU	362,691	39,075	401,766
Special Events	-	529,052	529,052
Less: Cost of Direct Benefits to Donors	-	(467,659)	(467,659)
Investment Income (net of fees)	5,049	694,632	699,681
Realized Gain (Loss) on Investment	-	282,385	282,385
Unrealized Gain (Loss) on Investments	-	1,135,792	1,135,792
CMU Department and Club Collections	-	2,968,479	2,968,479
Other	1,050	547	1,597
Net Assets Released from Restrictions	5,906,129	(5,906,129)	-
Total Revenue and Support	6,355,664	5,299,854	11,655,518
EXPENSES			
Program Expenses			
Scholarships	2,645,778	<u>-</u>	2,645,778
CMU Building Projects and Expense	1,162,285	-	1,162,285
CMU Department and /Club Transfers	1,866,197	-	1,866,197
Other Support of CMU	361,058	-	361,058
Total Program Expenses	6,035,318		6,035,318
Supporting Services			
Management and General	89,483	-	89,483
Fund Raising	290,195	-	290,195
Total Supporting Expenses	379,678		379,678
Total Expenses	6,414,996		6,414,996
INCREASE (DECREASE) IN NET ASSETS	(59,332)	5,299,854	5,240,522
Net Assets-Beginning	675,192	34,850,456	35,525,648
Net Assets-Ending	\$ 615,860	\$ 40,150,310	\$ 40,766,170

The Notes to these financials are an integral part of this statement.

COLORADO MESA UNIVERSITY FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2019

		<u>a</u>	Program Services			Supporting Services	Services	
		CMU	CMU	Other	Total			
		Building Projects	Department	Support	Program	Management	Fund	
	Scholarships	and Expansion	& Club Transfers	of CMU	Services	& General	Raising	Total
CMU Building Projects	↔	\$ 1,162,285	. ↔	. ↔	\$ 1,162,285	. ↔	. ↔	\$1,162,285
CMU Student Scholarships	2,600,571	1	1	1	2,600,571	ı	1	2,600,571
Other Scholarships	22,488	1	1	1	22,488	ı	1	22,488
CMU- Transfers & Expenses for								
Departments & Clubs	1		1,866,197		1,866,197	ı	1	1,866,197
Compute Maintenance & Supplies	22,719	•	1	1	22,719	4,478	77,063	104,260
Donor Cultivation, Promotion,					ı	32,865	173,726	206,591
Hospitality, & Marketing	ı	1	1	1	ı	3,613	ı	3,613
Insurance	1	•	1	1	1	11,830	1	11,830
In-Kind Transfers to CMU	ı	•	1	175,333	175,333	•	1	175,333
Other	1	1	1	1	ı	14,385	21,622	36,007
Professional Fees	ı	•	1	1	1	14,264	1	14,264
Supplies	ı	1	1	1	ı	6,532	8,992	15,524
Travel	1	•	1	1	1	1,516	8,792	10,308
Workforce Development &								
Applied Research	ı	ı	ı	185,725	185,725	1	ı	185,725
Total Expenses	\$2,645,778	\$ 1,162,285	\$ 1,866,197	\$ 361,058	\$ 6,035,318	\$ 89,483	\$ 290,195	\$6,414,996

The Notes to these financials are an integral part of this statement.

STATEMENT OF CASH FLOWS

For the year ended June 30, 2019

CASH FLOWS FROM OPERATING ACTIVITIES Increase (Decrease) in Net Assets Adjustment to Reconcile Increase (Decrease) in Net Assets to Net Cash Provided by:	\$	5,240,522
Operating Activities: Non-cash Donations included in Contributions		(1,072,874)
Unrealized (Gains) Losses on Investments		(1,072,874)
Loss on disposal of Property and Equipment		13,562
(Increase) Decrease in Operating Activities		10,502
Unconditional Promises to Give		123,383
Accounts Receivable		(638)
Prepaid Program Expenses		(130,233)
Increase (Decrease) in Operating Liabilities:		(::::,=::)
Accounts Payable		201,605
Accrued Liabilities		
Contributions Restricted for Long-Term Purpose:		
Scholarships		(3,268,285)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		(309,953)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Equipment Contributed to CMU		175,333
Net sale of Property held for Investment		161,438
Proceeds from Sale of Long-Term Investments		5,014,526
Purchase of Long-term Investments		(5,882,702)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	_	(531,405)
CARL ELONO EDOM EINANOINO ACTIVITIES.		
CASH FLOWS FROM FINANCING ACTIVITIES:		
Collections of contributions Restricted for Long-Term Purposes:		2 200 205
Scholarships		3,268,285
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES		3,268,285
Net Increase (Decrease) in Cash and Cash Equivalents		2,426,927
Beginning Cash		3,367,800
Ending Cash	-\$	5,794,727
Ending Cash	Ψ	5,794,727
SUPPLEMENTAL DISCLOSURES		
Noncash Investing and Financing Activities:		
Contribution of Equipment	\$	175,333

The Notes to these financials are an integral part of this statement.

NOTE 1 - DESCRIPTION OF THE ORGANIZTION

Purpose and Organization

The Foundation (CMUF) was incorporated under the laws of the State of Colorado in August 1961. The Foundation's sole purpose is to provide financial assistance to Colorado Mesa University (CMU) students, and to otherwise assist CMU in providing education to deserving individuals. The majority of the Foundation's support comes from contributions by Western Colorado donors and investment income.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets; With Donor Restrictions and Without Donor Restrictions

Net Assets Without Donor Restrictions-These are net assets that are not subject to donor-imposed restrictions. In general, the unrestricted net assets of the Organization may be used at the discretion of the Organization's management and Board of Directors to support the Organization's purpose and operations.

Net Assets With Donor Restrictions-These net assets are subject to donor-imposed stipulations that may or will be met, either by the Organization's actions and/or by the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Cash and Cash Equivalents

The Organization considers all cash on hand and in banks, certificates of deposits, and other highly liquid investments with maturities of three months or less to be cash equivalents.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-continued

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Pledges receivable due within the next year are reflected as current receivables, while pledges due after one year are reflected as long-term receivables.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Pledges of future cash contributions, which have been received subject to annual review by the contributors, unsigned pledges, verbal pledges, and pledges of future donated services, have not been recorded in the financial statements.

Promises to give are recorded at net realizable value if expected to be collected in one year, and discounted to net present value if expected to be collected in more than one year. The discounted rate is commensurate with the payment terms. An allowance for uncollectible pledges is based on management's judgement and analysis of the creditworthiness of the donor, and past collection history.

Investments

Investments are stated at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transactions between market participants at the measurement date.

The following fair value hierarchy prioritizes observable inputs used to measure fair value into three broad levels, which are as follows:

Level 1: Quoted prices available in active markets at the measurement date.

Level 2: Observable prices that are based on inputs not quoted in activities markets, but corroborated by market data, use of models, or other valuation methods.

Level 3: Unobservable inputs are used when little or no market data is available. Estimates and assumptions are made related to the value of the asset including assumptions regarding risk.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-continued

Investments-continued

The Foundation maintains pooled investment accounts for most of its endowments. Investment income realized and unrealized gains and losses, and managements fees are allocated quarterly to the individual endowment expendable accounts based on the relationship of the fair value of each endowment to the total fair value of all endowments.

Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities. Losses on investments of donor-restricted endowment funds reduce temporarily restricted net assets or permanently restricted net assets, to the extent that donor-imposed restrictions on net appreciation of the fund have not been met before the loss occurs. Any remaining loss reduces unrestricted net assets. If losses reduce the asset of a donor-restricted endowment fund below the level required by the donor stipulations or law, gains that restore the fair value of the assets of the endowment fund to the required level are classified as increases in unrestricted net asset.

Property Subject to Life Estate

A donor has donated property that will be transferred to the Foundation at the end of their lifetime. The property was recorded at its fair value at the time of the donation. An obligation for the life interest was not material to the financial statements and was not recorded; therefore the entire fair value of the donation was recorded at the time of donation.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Organization is exempt from Federal and State income taxes under the provisions of the Internal Revenue Code Section 501(c)(3). The Organization believes that it has appropriate support for any tax position taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES-continued

Functional Reporting of Expenses

The cost of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among programs and supporting services benefited.

Subsequent Events

Management has evaluated subsequent events through the auditor's report date, which is the date the financial statements were available for issuance, noting no events requiring disclosure.

NOTE 3 - INVESTMENTS

Investments are stated a fair value from quoted market prices and consist of the following:

			Unrealized
	Cost	Fair Value	Gains (Losses)
Cash & Money Markets	\$ 172,966	\$ 172,966	\$ -
Common Stock	2,483,763	3,530,770	1,047,007
Equity Funds	15,071,340	17,303,279	2,231,939
Private Equity	-	312,984	312,984
Bonds	136,189	99,402	(36,787)
Bond Fund	9,832,980	10,062,488	229,508
Indexed	1,836,169	1,824,542	(11,627)
	\$29,533,407	\$ 33,306,431	\$ 3,773,024

	With	out Donor	With Donor		
	Res	trictions	Re	estrictions	Total
Interest & Dividends	\$	5,049	\$	620,739	\$ 625,788
Investment Fee		-		(73,893)	(73,893)
Realized Gain (Loss)		-		282,385	282,385
Unrealized Gain (Loss)				1,135,792	1,135,792
Total	\$	5,049	\$ 1	1,965,023	\$1,970,072

NOTE 4 - FAIR VALUE MEASUREMENT

The following methods and assumptions were used by the Foundation in estimating the fair value of its other financial instruments:

Cash, Accounts Payable, and Debt

The carrying amount reported in the statement of financial position for cash, accounts payable, and debt approximates fair value because of the immediate or short-term maturities of these financial instruments.

NOTE 4 - FAIR VALUE MEASUREMENT-continued

<u>Investments</u>

		Quoted Prices		
		in Active	Significant	
		Markets	Other	Significant
		for Identical	Observable	Unobservable
		Assets	Inputs	Inputs
	Fair Value	(Level 1)	(Level 2)	(Level 3)
Description				
Long-Term Investments				
Cash & Money Markets	\$ 172,966	\$ 172,966	\$ -	\$ -
Common Stock	3,530,770	3,530,770	-	-
Equity Funds	17,303,279	17,303,279	-	
Private Equity	312,984	-	312,984	-
Bonds	99,402	99,402	-	-
Bond Funds	10,062,488	10,062,488		
Indexed	1,824,542	1,824,542		
Total Long-Term Investments	\$ 33,306,431	\$ 32,993,447	\$ 312,984	\$ -

The Foundation's policy for determining the timing of significant transfers between levels is at the end of the fiscal year.

The following is a description of valuation methodologies used for assets measured at fair value:

Fixed-	Value based on yields currently available on comparable bonds, with
	comparable durations, with similar credit ratings.
Equity –	Valued at the closing price as reported on the active market on
	which the stocks are traded. One stock was not traded on an active
	market; an outside firm was used to value the stock.
Commodities -	Valued by comparable terms and duration.
Indexed -	Values by comparable terms duration.

NOTE 5 - ENDOWMENT

The Foundation's endowment consists of 242 individual funds established for providing a future income stream for scholarships for Colorado Mesa (CMU) University students, research, and other uses for certain CMU departments. Its endowment includes only donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

NOTE 5 - ENDOWMENT-continued

The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as with donor restrictions (permanently restricted) net assets is classified as without donor restriction and is available for expenditure by the Foundation, in a manner consistent with the standards of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund.
- (2) The purposes of the foundation and the donor-restricted endowment fund.
- (3) General economic conditions.
- (4) The possible effect of inflation and deflation.
- (5) The expected total return from income and the appreciation of investments.
- (6) Other resources of the Foundation.
- (7) The investment policies of the Foundation.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies by the Board of Directors, for the endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds, while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets ae invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution while growing the funds, if possible.

NOTE 5 - ENDOWMENT-continued

Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the foundation relies on a total return strategy in which investment returns are achieved through capital appreciation (realized and unrealized) and current yield (interest and dividends). The Investment Committee of the Foundation is responsible for selecting managers an asset mix for the endowments of the Foundation, keeping within ranges outlined in the Board approved investment policy.

Spending Policy

The spending policy is to distribute 3% to 5% of the fair market value of the endowment accounts each year, with the caveat that the Foundation's Board shall have the discretion to adjust the distribution rate for a given year, depending on short/long term needs of CMU and the anticipated near-term trends in inflation and investment returns, consistent with the Foundation's investment policy.

Endowment Net Asset Composition by Type of Fund at Year End as follows:

	Re	nout Donor	With Donor Restrictions	Endowment Net Assets
Donor-Restricted Endowment Funds	\$	-	\$ 34,485,789	\$ 34,485,789
Board-Designated Endowment Funds		388,777		388,777
	\$	388,777	\$ 34,485,789	\$ 34,874,566
Endowment Net Assets-Beginning		nout Donor estriction 271,883	With Donor Restrictions \$ 29,886,003	Total \$ 30,157,886
Contributions and Transfers	·	116,894	3,541,045	3,657,939
Investment Income		, -	694,632	694,632
Net Appreciation (Depreciation)		-	1,418,177	1,418,177
Net Assets Released From Restriction:				
Amts. Appropriated for Expenditure		_	(1,054,068)	(1,054,068)
Endowment Net Assets-Ending	\$	388,777	\$34,485,789	\$ 34,874,566

NOTE 6 – CONCENTRATIONS

Amounts in excess of \$250,000 in one bank account are not insured by the FDIC or related entity. The Foundation has one bank account which exceeds the FDIC insured amount but is fully collateralized by the bank with Federal Ginnie Mae securities. Additionally, the Foundation has significant investments in stocks and bonds, which are subject to the risk of market value fluctuation.

Eighteen donors gave 68% of all contribution, and 73% of the unconditional promises to give are from 5 donors.

NOTE 7 – PROMISES TO GIVE

Unconditional promises to give at year end consist of the following:

With Donor Restrictions	
CMU Building Projects and Expansion	\$ 1,199,123
CMU Departments and Clubs	189,763
Scholarships-Endowment	 257,071
Subtotal	1,645,957
Less Discounts to Net Present Value-Discount rate 2.35%	(28,076)
Less Allowance for Uncollectible Promises Receivable	 (43,364)
Total	\$ 1,574,517
Receivable in Less Than One Year	\$ 855,169
Receivable in One to Five Years	719,348
Receivable After 5 Years	
Total	\$ 1,574,517

NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS

With Door Restrictions-Permanent Endowment	
Student Scholarship Endowments	\$ 20,201,292
Research Endowments	2,016,000
Department Legacy Endowments	4,678,072
Total	\$ 26,895,364
With Donor Restrictions-Temporary	
Accumulated expendable portion of investment income	
from student scholarship endowments	\$ 7,590,424
CMU Building Projects and Expansion	1,108,467
CMU Departments and Clubs	3,596,625
Various other Student Scholarships or Grants	959,431
Total	\$ 13,254,947

NOTE 9 - CMU CAMPUS EXPANSION

CMU has plans to further expand the size of the university campus. The Foundation is assisting in the expansion by purchasing real estate or collecting monies to purchase real estate needed for the expansion. Colorado Mesa University Real Estate Foundation (CMUREF) a nonprofit that manages real estate for CMU also assists in the expansion. If the real estate closing is in the Foundation's name, The Foundation will quit claim the real estate to CMU or CMUREF for the purchase of real estate or to reimburse them for purchases that have already occurred. The Foundation transferred \$1,247,809 to CMU and CMUREF during the fiscal year for building projects and expansion.

NOTE 10 - RELATED PARTY

CMU provides staff and office space for the Foundation. The value of these is not reflected on the statement of activities.

NOTE 11 - RECENTLY ISSUED ACCOUNTING STANDARDS

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). This ASU requires that a lease liability and related right-of-use-asset representing the lessee's right to use or control the asset be recorded on the statement of financial position upon the commencement of all leases except for short-term leases. Leases will be classified as either finance leases or operating leases, which are substantially similar to the classification criteria for distinguishing between capital leases and operating in existing lease accounting guidance. As a result, the effect of leases in the statement of activities and changes in net assets and the statement of cash flows will be substantially unchanged from the existing lease accounting guidance.

The ASU is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted. The Organization is currently evaluating the full effect that the adoption of this standard will have on the financial statements.

In November 2016, the FASB issued ASU No. 2016-18, Statement of Cash Flows (Topic 230). This ASU requires that a statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments in the ASU do not provide a definition of restricted cash or restricted cash equivalents.

The ASU is effective for all nonpublic business entities for fiscal years beginning after December 15, 2018. Early adoption is permitted. The Organization is currently evaluating the full effect that the adoption of this standard will have of the financial statements.

In August 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements for Not-for-Profit Entities, which changes the current guidance for assets classification, governing board designations, investment returns, underwater endowment funds, expenses, liquidity, and presentation of operating cash flows. ASU 2016-14 reduces the required number of classes of net assets from three to two: net assets with donor restrictions and net assets without donor restrictions.

COLORADO MESA UNIVERSITY REAL ESTATE ORGANIZATION NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2019

NOTE 11 – RECENTLY ISSUED ACCOUNTING STANDARDS-Continued

ASU 206-14 also requires not-for-profit entities to provide enhanced disclosures about the amounts and purpose of governing board designations and appropriations. AUS 2016-14 requires not-for-profits to report investment return net of external and direct internal investment expenses. The requirement to disclose those netted expenses is eliminated. In addition to the current required disclosure of the aggregate amount by which endowment funds are underwater, ASU 2016-14 requires not-for-profit entities to disclose the aggregate fair value of such funds as well as the aggregate original gift amounts to be maintained. ASU 2016-14 also requires a NFP to disclose it interpretations of the ability to spend from underwater endowment funds. All underwater endowment funds will be classified as part of net assets with donor restrictions rather than as a charge to unrestricted net assets as per the current rules. In the absence of explicit donor restrictions, ASU 2016-14 requires not-for-profit entities to use the placed-in-service approach to account for capital gifts. The current option to use the over-time approach has been eliminated. ASU 2016-14 requires expenses to be reported by nature in addition to function and include an analysis of expenses by both nature and function. The methods used by not-for-profit entities to allocate costs among program and support functions will also need to be disclosed. ASU 2016-14 required not-for-profit entities to provide both qualitative and quantitative information on management of liquid available resources and the ability to cover short-term cash needs within one year of the balance sheet date. Finally, current standards allow not-for-profit entities to decide whether to present operating cash flows using either the direct method of the indirect method.

ASU 2016-14 eliminates the requirement to present or disclose the indirect method of reconciliation if the entity decides to use the direct method. ASU 2016-14 is effective for annual reporting periods beginning after December 15, 2017. The Organization has adopted the provision of ASU 2016-14 and has retrospectively applied this standard to the financial statements as of and for the Year ending June 30, 2019.

COLORADO MESA UNIVERSITY REAL ESTATE ORGANIZATION NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2019

NOTE 12 – LIQUIDITY AND AVAILABILITY

The Foundation receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund programs. In addition, the Foundation receives support with donor restrictions; such support has historically represented approximately 87% of annual program funding needs, with the remainder funded by investment income with donor restrictions and appropriated earnings from gifts without donor restrictions.

The Foundation considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated (quasi) endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include administrative and general expenses, fundraising expenses, scholarship, and other programmatic expenses expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Foundation's fiscal year.

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that long term programmatic commitments and obligations under endowments with donor restrictions and quasi-endowments that support mission fulfillment will continue to be met, ensuring the sustainability of the Foundation.

The Foundation strives to maintain financial assets available to meet general expenditures at a level that represents 100% of annual expenses for management and general and fundraising expenses. Additionally, an amount that represents 50% of the anticipated programmatic expenses for the next year is made available.

COLORADO MESA UNIVERSITY REAL ESTATE ORGANIZATION NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2019

NOTE 12 – LIQUIDITY AND AVAILABILITY-continued

The table below presents financial assets available for general expenditures within one year at June 30, 2020:

Financial assets at year end:		
Cash and Cash Equivalents	\$	5,794,727
Investments		33,306,431
Unconditional Promises to give		1,574,517
Accounts Receivables		5,458
Prepaid Program Expenses		130,233
Propety subject to Life Estate		508,000
Total Financial Assets		41,319,366
Less amounts NOT available for use within		
one year:		
Unconditional Promise to give Non Current	\$	1,300,790
Permanently Restricted portion of Endowment		26,895,364
Historic earnings from Endowment available		
not anticipated to be used		6,553,275
Property subject to Life Estate		508,000
Private Equity Investment		312,984
Total Financial Assets NOT availabe for use		
within one year		35,570,413
Total Financial Assets	•	5 7 40 0 50
Expenditures within one year.	\$	5,748,953